# 316 318 320 323i









# BAR

ESTAURANT CAFÉ

## The compact BMW – not a bigger small car, but a smaller big car.

The BMW 316, 318, 320 and 323 i have all the robustness and technical superiority of the models at the top end of the BMW range, in their power unit and chassis, their safe performance, their refined road behaviour and internal comfort. and their systematic adoption of passive safety features. All the details which give the larger models their exceptional sophistication and reliability have been adapted to suit the medium range, undergoing further development in the process.

Through continual detail improvements and relinement of the overall concept—as for example in the introduction of a new generation of larger-aspacity 6-cylinder power units—we ensure that the compact BMWs are always ahead of thoir time. And this means that they are never less advanced than their drivers.

### Holding the balance between big and small – the compact BMW.

The compact BMW is a techlogical synthesis between two apparently irreconcilable extremes – the car that is too big fortraffic, and the car that is to small for safety.

The compact BMW combines the advantages of both in a vehicle that is both ideal for traffic and designed for maximum salety, whilst remaining a distinct and vital motor car in its own right. It is a unique blend of the characteristics of a fast, comfortable touring machine with those of a lively, maneuvrable town car.

The compact BMW is avail-

able in four different models: the BMW 316 and 318 with 4cylinder engines, and the BMW 320 and 323i with 6-cylinder engines. These models are tailored to meet different requirements, while retaining the overall identity of the range.

models: creet and straightforward.

8 with 4- Internal accomodalion is
Ithe BMW generous in relation to the
compact external dimensions.
The body shape is low and
clongated, with large areas of
clongated, with large areas of
glass.

### A step nearer to the future – the new BMW 320 and 323i.

As the relationship between man and motor car develops, large cars are being bought less and less for the purpose of gaining prestige. As a result, the highest levels or motoring technology and equipment are being realised in an increasingly compact form.

We offer the BMW 320 and 323 as a foretasts of the future. Embodying the concept of maximum performance in the most compact possible form, they take the driver into a new world of motoring experience.

Their power units incorporate the smooth running and high output of the BMW 6-cylinder engine in the smaller capacities of 2 and 2.3 litres. With their silky, vibration-free running, these engines provide a degree of refinement which is unusual in compact motor cars.

The search for motoring perfection is not cheap, but it is worthwhile. For the discerning driver it is not a question of whether to buy a compact BMW, but which one to buy.

The BMW 3 series are unmistakable in appearance — a combination of sporting lines and a shape that is both dis-



The two halves of the range, the BMW 316 and 318 and the BMW 320 and 323i, are clearly differentiated by the use of halogen twin-headlamp units on the 6-cylinder models.

The latter have wide wheel rims and tyres, and bear the model number on the front grills. The rear is identical in all cases, except for the model number, and the twin terminal exhaust pipes on the 323i.

Wrap-round bumpers at front and rear eliminate the possibility of entranglement with another vehicle, and protect the corners of the bodywork from superficial damage while

parking (1/2).

The bumpers and rubbing strips along the side of the vehicle are fitted with rubber inserts.

An unobtrusive spoiler at the front lowers wind resistance and diminishes lift on the front axle (3).

Protruding flashers at front

(4) and rear give improved visibility from the side.

The size and power of all signal lights on BMW cars are designed to provide maximum visibility (5).

Specially constructed roof struts and body reinforcements; strong central pillars joined to a roll-over bar (6).

The compact BMWs affer a high standard of construction and exceptional quality of finish, including the paintwork. Scrupulous attention to detail in corrosion protection ensures rugged durability.

The bodywork is treated at an early stage by a special electrophoretic process, It is dipped in an immersion bath and coaled with a corrosion-resistant primer, which is followed by several coats of paint. There is comprehensive underbody protection, which has been proved effective in practice, and the special BMW interior cavity protection.

reaches into every corner. Both of these features ensure long file and help the car to maintain its value. The exhaust system is aluminised at critical points, giving considerably longer life — another example of BMW quality and attention to detail.

This brochure partly shows details of items of equipment and metallic colours that are available as outlonal extras.













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Through careful design and high-quality construction, the compact BMWs represent a major step forward in middle-range motoring. They combine an uncompromisingly sporting character with an exceptional level of comfort. Their blend of sparkling performance and motoring refinement is a pointer to the future.

This new balance of features enables the driver to react quickly to changing traffic conditions in an atmosphere of relaxation and restraint. It provides all the technical prerequisites for becoming a skilled and responsible motorist.

### Superiority is also a matter of detail – and the details are many.

The seats of the compact BMWs are expensively designed and made and conform to strict anatomical requirements. The uphoistery is firm, and moulded to provide the ideal seating posture, together with excellent lateral support, Seat-springing and suspension/damping have a single task, and are therefore designed to complement one another.

The seat mountings and adjustment mechanism are absolutely reliable and tested for strength – an essential safety feature in a collision.

The lower part of the belt is now integrated next to the seat, thus guaranteeing optimum belt support around the hips in any position.

Comfortable seats for both driver and passengers share the exceptional finish of the compact BMWs. The finely tuned suspension is a sure basis for comfort on long journeys. The generously dimensioned doors open wide for easy access, and the highquality interior appointments and tasteful detail finish make for an agreeable ride. Tidiness is simple to maintain with easily accessible storage facilities in the illuminated glove-box, on the instrument panel, and in the central console.

Another essential contribution to driving comfort has been achieved through a comprehensive programme of noise reduction. Exhaustive tests were undertaken to analyse all possible sources of noise, and the vibration characteristics of all individual components were thoroughly investigated. These resulted in an expensive system of mounting for the engine, gearbox and transmission (hydraulic dampers between the crankcase and front axlebearer are standard on the 4-cylinder models), and clastic suspension for the radiator and exhaust system. Other noisereducing features are the specially designed rigid window-frames and the use of high-orade sound-deadening

The belt lock fastened to the seat can be opened and closed with one hand; comfortably moulded handbrake lever (1).

materials.

Front head restraints inserted or removed at the press of a button (2).

The front passenger seat squab can be released and tilted forward from the driving position (3).



















The compact BMWs provide exceptional comfort in the interests of exceptional safety. Using modern scientific knowledge of human physiology. we have created sophisticated aids to safety on the road. Our aim has been to provide the motorist with total command of his vehicle, the effortless mastery of advanced vehicle technology which leads to safe, controlled reactions and relaxed driving.

BMW design their cars for drivers. And this means that they make the minimum demands on the driver.

Active safety features include excellent all-round visibility and a modern, ergonomically designed cocknit which permits extremely fast reactions.

All switches and levers are arranged so as to avoid confusion, with markings illuminated in orange.

The concave instrument panel is angled towards the driver, so that he can reach all the controls comfortably, nuickly and safely, whatever his arm length or seating position. Active safety is improved by leatures which aim to maintain a comfortable environment - in particular the outstanding heating and ventilation system, which performs as well as that of much larger saloons. The car heats up nuickly, and the temperature is infinitely controllable. Warm air can be directed as required into the foot-wells, and/or through five vents onto the windscreen and sidewindows for defrosting.

Dottonal extra BMW 3281 radio BMW Bayaria B

The ventilation system ensures a draught-free supply of fresh air through separate and individually controllable systems for driver and passenger. Both systems can be supplemented by a highpowered three-speed blower

Heating and ventilation outlets were designed after careful research into airtlow in the interior, and produce distinct warm and cold air zones. The area at face level always remains pleasantly cool and free from draughts even with the blower on maxi-



Air pulset orille for eiche-eindewidemisting and venilation, adjustable vertically and nonzerially. 2. Indicator panel with warning lights for

direction indicators, handbrake on low brake fluid love and brake fring wear. Indicator panel with warning lights for all pressure, battery charge and headlamps on majo beam Bluminated push buttons for heated

roar window, tog stop. Ights and head lamps (ontignal), our out switch Inlisting Humination of deschooled Justin-Control stalk for direction indirectors

headlemp flasher, main beam and parking

6. Quartz clock or reviceanter from BMW 320 (revipounter optional on 3MW 316)



### Rear seats: Respect for the non-driver.

With their luxury finish, the seats of the compact BMWs meet the highest standards in materials and construction. The anatomically shaped rear seats (3) offer support, ensuring a comfertable ride for passengers.

The floor of the luggage compartment is covered with hard-wearing pile carpet (9) and generously dimensioned to provide 460 litres (16 cu. ft.) of space. A small tool-box is attached to the boot lid, and a more elaborate tool-kit is available as an optional extra (10).

Optional accessories mean cars for individuals.

A comprehensive range of optional extras is available for the compact BMWs, enabling the driver to equip his vehicle according to his personal taste.

Light alloy rims reduce unsprung weight and increase road safety (14).

Chrome-plated wheelembellishers.

Headlamp washer system and halogen fog-lamps (13). Outside driving mirror, electrically adjustable from inside. Large, brited mirror sur-

face (12).

Mechanically operated sliding steel roof with draught-free raised position; includes lower front seats (1/2).

Radio set. Various models available on request. (Fig. 8 BMW Bavaria CR with traffic decoder.) Mone radios have 2 loudspeakers at the frost, stereo sets have 4 loudspeakers in all, with the rear loudspeakers in tegrated in the

parcel shelf

Three-point automatic safety belts at rear (4),

BMW 3-spoke sports steering wheel. Leather-sheathed rim and padded spokes, specially developed safety bass (7).

Power steering for the BMW 320 and 323i.

Air conditioning from BMW 320 upwards maintains a comfortable temperature in all

weather conditions (11). Rear ventilation window and heat-resistant glass all round (5).

Leatherette upholstery.









Recard seats dovered in

black leatherette or cloth w

adjustable thigh support (6

technical data page.

Further optional extras o







The BMW 316 and 318 are equipped with a DID1A carburettor with automatic choke. The sophisticated electrically and thermostatically controlled automatic starting controlensures excellent cold-funning characteristics and increases ecopomy (1).

The BMW 320 is fitted with a 4A1 twin-choke carburettor, renowned for its neclarizance

and reliability.

When the fightion is first switched on, a thermostatically controlled device cuts in to ensure optimum control of the fuel mixture during cold running. It opens the throttle sufficiently to ensure smooth, hesitation-free running of the engine and ready acceleration immediately after stating after stating.

The BMW 3231 has Autonic lool injection with metered air intake ensuring the optimum mixture for all running conditions. This gives the engine increased verve. and responsiveness while maintaining fuel economy; more efficient combustion gives a cleaner, environment-

ally favourable exhaust (3). The K-Jetronic fuel injection on the BMW 323 is specially matched to the power unit, giving an appreciable increase in performance.

The 6-cylinder models feature a contactless transistorised ignition designed for cotton was known training.

optimum ignition timing. As on the large BMW 8cylinder engines, the crankshall has 7 main bearings and 12 counterweights.
Together with the inherent advantages of the 6 cylinder inline engine layout, this
provides the almost vibrationfree running for which the

former are renowned (4).
The compact BMW 8-cylinder engines have excellent fuel consumption, thanks to a newly developed spherical combustion chamber in which

the volume is concentrated around the spark plug, with a flat compression surface opposite (5).

opposite (5).

The overhead camshaft of the compact 6-cylinder engine has 7 bearings, giving exceptional rigidity and ensuring accurate operation of the valves even at high rpm. (6).









The power unit of the compact BMW: an improvement on established superiority.

Nowadays the character and the inherent advantages of performance of a power unit is determined not so much by the designer as by the conditions and requirements of traffic. Modern traffic conditions demand flexibility from both man and machine. And this flexibility is more easily achieved with a high power output than a low one. Thus the superior performance of BMW power units is not an end in itself, but an essential requirement for safe manceuvrability.

### The start of a new motoring experience.

We have equipped the most compact BMW with an entirely newly developed 6-cylinder engine. In doing so, we have brought the comfort, refinement and sheer driving pleasure of the luxury BMWs into the compact class. We have pushed back the frontiers of middle-range motoring and opened a new range of possibilities to the progressive motorist.

### The new 6-cylinder engines in the compact BMW - a step towards perfection.

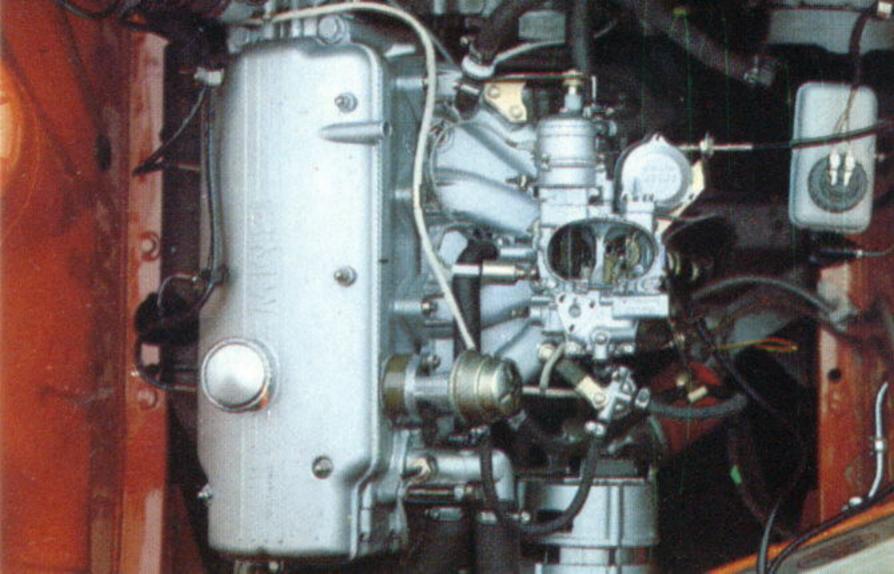
The large BMW 6-cylinder engines are among the best the most efficient and most reliable piston engines ever designed for a motor car. To produce the same outstanding torque to rpm ratio, and the same turbinelike development motoring. of power, other manufacturers have required either more cylinders or increased capacity.

We have now incorporated

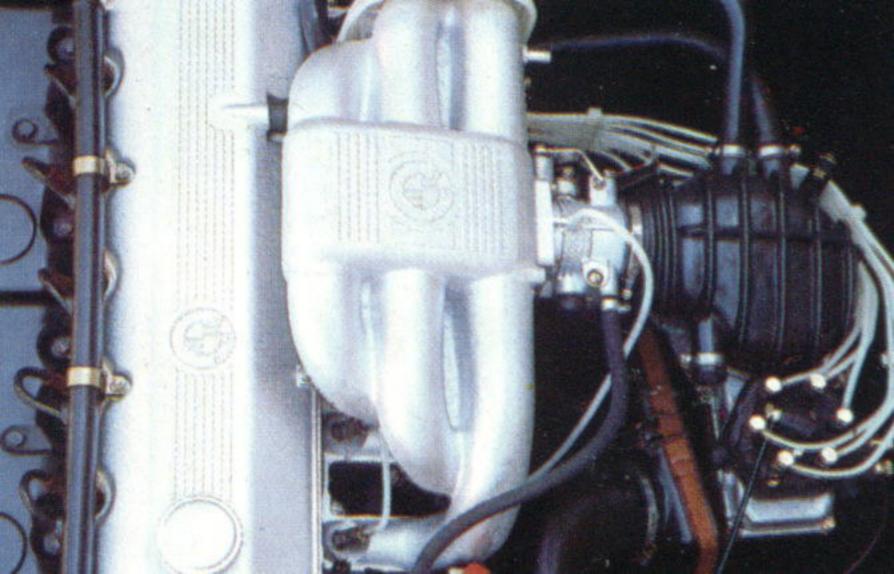
these engines into power units of 2.0 and 2.3 litres - both unusually low capacities for a 6-cylinder engine. The new units combine the most up-todate features of engine technology to produce the optimum arrangement for their capacity, and reflect all the detailed knowledge which has produced the exceptional reliability and rugged durability of the large 6-cylinder engines.

The choice of a 6-cylinder in-line engine for these low capacities was quite deliberate. In order to reproduce the running characteristics and low vibration of the BMW 6-cylinder power units, the first and second order moments of force and the moment of inertia. must be in equilibrium, as is the case in a 6-cylinder in-line engine. In a V-6 engine only the first order moments are in equilibrium, and in a 5-cylinder in-line engine neither the first nor the second order moments. So both these arrangements have inherent disadvantages as far as smooth running is concerned.

There is no other car which offers top-quality motoring in such a compact form as the BMW 320 and 323i. With more interior space and greater technical refinement, they offer the driver a new step into the middle-weight range of









### BMW motor sport: the creed of performance.

A company which manufactures cars is like a man, If it is sports-minded from its inception, and takes part in sport, then it will always be fit, enthusiastic and capable of higher performance - and in the end more successful. The highly successful performproducts of such a company reflect its nature, and indeed the men who build BMW cars have a keen and healthily competitive attitude. They are proud of their make and their skills, and carry out their jobs with that extra enthusiasm which makes all the difference. This important fact is reflected in everything which BMW designs and manufactures. and it is the BMW driver who

BMW approach motor sport with the same enthusiasm, but also regard it as an industrial exercise to be carried out in a professional and scientific manner, For BMW, motor sport is a means of proving

finally benefits.

their competence in a highly technical field - a yardstick by which they can measure their ability to solve complex technical and organisational problems.

A current example is the ance of the BMW Junior Team with the Group 5 BMW 320s. During the 1977 season, this unique combination of enthusiastic commitment and sophisticated automobile technology did much to fire public interest in the German motorracing championship, and won many new friends for motor sport.

Group 5 special production cars must be derived from mass-produced models, but their technical specification is less restricted than that of vehicles in other racing categories. The main considerations in this class are weight and maximum tyre width -735 kg and 14 inches on cars

of up to 2 litres. The aerodynamic aids necessary for track use must not protrude beyond the outline of the vehicle when viewed from the front. The power unit must be based on the engine block of the standard model

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Van. apwer Acceleration	the ch	166	24U
0.100 (		64.50	20.0









### The chassis of the compact BMW designed for the future and safe for the future.

The BMW combination of spring struts at the front and somi-trailing arms at the rear is amongst the safest and most efficient suspensions in the world.

design was completely overhauled. Its already outstanding handling characteristics were tailored to suit the overall character of the vehicle, and moroved even lurther to provide maximum manœuvrabil-

As a result of those relinements, the compact BMW has outstandingly predictable road behaviour at both high and low speeds and on every type of surface. It offers a high degree of refinement and comfort, increased safety when travelling at critical speeds, and unusually sporting performance.

Inclined spring struts at the front provide increased resistance to lateral forces and lighter steering, especially when parking. The wide track and long wheelbase allow high cornering speeds with ample

Spring struts attached to the rear trailing arms combine the functions of springing and damping. An additional support slung from the differential housing increases the selfsteering characteristics of the rear axle when cornering. Careful tuning of springing and shock-absorbers has resulted in a new balance between the hard suspension required for sporting performance and the softness needed for comfort.

Thanks to its harder suspension, the BMW 323i.

adds to the thrill of sporty driving. In addition to the torsion har stabilizer at the rear (also, fitted on the BMW 320), filt angle limiters in the front spring struts keep the car ex-For the compact BMW, this a tremely stable even at very high cornering speeds, improve roadability to an even higher standard, and guarantee even greater active safety up

to the utmost limit in bends. The steering is light but precise. eliminating the need for constant correction at high speeds which takes such a toll of the driver's nerves, and ensuring rapid, fall gue-

free motoring The 3 series BMWs can be fitted with power assisted steering as an optional extra. This is related to engine apeed, so that the servoassistence is a minished at higher roys, and the direct feel of the

streeting is retained at nigh speeds. The braking system of the comeact BMW is more than a marrin for ta high performance. The front disc prakes (vent) ated on the 323 it have specially thick discs giving improved heat dissipation and resistance to tading.

There are large crum brakes at the rear, exception the BMW 3231. where disc brakes take care of the higher performance. The handbrake operates by means of extra drums. on the rear aide

A powerful brake servir reduces pedal pressure and permits a much iner control of braking. The twinc rouit braking system has a preasure reducing device on the roar axle (not available for BMW 323 i), plastic coated brake lines, and a brake-fluid level gauge, as we I as sensors for brake lining wear with a warning light. on the dashboard.

leatration allows the hear ade of the



The safety features included in the compact BMW are not cheap. But the benefits obtained are invaluable.

Safety in the motor car must obey the necessities of practice as well as the possibilities of theory. The safest vehicle in theory would be too. large, too heavy - and impractical. As far as traffic is concerned, the most practical vehicle would be too small, too short and -unsafe. BMW offers a forward looking, technologically high-powered and trafficorientated solution to this problem: the compact BMW range. This superior degree of

safety is not brought about by sheer size and weight, but by carefully thought out, highly stable design. This guarantees highly efficient safety technology without any compromises. The vehicle remains mobile in traffic, with good air-round visibility and extreme flexibility. Its aim is not to impress by sheer weight to impress by sheet weight

styling.



in stawle, sarety makes sense, For the compact BRW motival. BRW disselcoped a systematic safety accedure in one of the original makes in statistic T-cope for the testing and dissearch of with oth safety equipment, which combines the most advances knowledge into compact dimensions. The raise for this second safety procedure, which is societisms for both its cost and ics selects is not Both Life Springroup on selects is the SMW Life Springroup on selects is the SMW Life Springroup on the select selects of the s





### The BMW Life Conservation System.

Extremely strong satery call with specially constructed to a plantar, conformation for above the windsancon and fear windows with integrated rail book bars, cross shuts in the citally of the instrument panel, in the form of a haff tack, and both of the rest cost in a start and, and both of the rest cost in a second, rigid for glundling struety.

First tank in a protected position in front of the rear axis (7).

The outer door handles are recessed and child-proof looks are filted (5).

Laminated front windscreen (9)

The vehicle interior is designed to absorb energy and is filted with noninflammatic upholistery, 3-point submission seal betts with the bell lack on the seats and height adjustable head reets as standard for form seats (8).

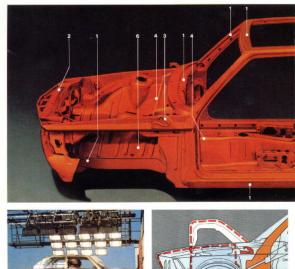
Buckling salety steering courne, calety steering wheel, steering mechanism stuated wall away from the crumple zone (6).

Rigid carcar shaft bronal and instrument panel zone (4) both prevent the engine and gearbus from penalizating vita their error of the car in the awart of a frontal collision.

Free determined crampling zone in the borned with special safety looking system (3).

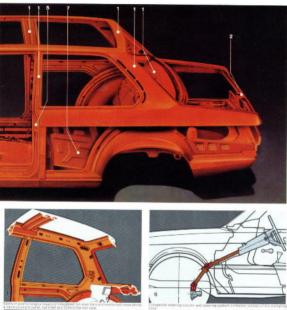
Controlled, energy absorbing crumpling effect at the front and rest, with controlled determation of the form of the website in entrolsting with the action of the submette front seat belts (2).

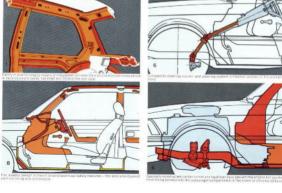
The safety concept of BMW: even the most expensive safety features are worthwhile. They are only paid for with money.



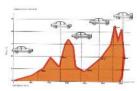












Curve of the pre-programmed front defor-mation (shown at BMW 316). Collision spent 50 kph (31 right). Deformation The system-controlled, deformable linergy-consuming front part of the BMW does not ust "brake" continuously. It interrupts. through pre-determined detail zones, the braking process with the aim of providing a

perfect balance with the hold-back system. At the point when the bodywork detail

mation of the front part is at its greatest. and therefore when the delaying forces are at their lowest (bottom of the curve), the occupants of the per are held by their seed bolts, praducing a delay that is acceptable for both the vehicle and its occupants

In the compact BMW range, the exact relationships between all possible vehicle deformations and the effectiveness of safety measures are tested and improved to the point of perfection in unusual and systematic collision tests. The objective was not just to produce high performance and effective safety and detail constructions, but also to develop a system of exactly interrelated, individual elements, which effectively complement each other in sequence.

The deformable front part, for example, interrupts (through pre-determined detail zones) the delaying process in a frontal collision in such a manner that an ideal balance of function and hold-back system is obtained. The front part was provided with specific buckling points and special crumpling zones in the front wings and wheel housings.

To deal with side-on collisions or averturning, the compact BMW has a speciallydesigned, exceptionally stable cell with systematically calculated and carefully tested reinforcing

The roof is fitted with an integrated roll-over bar, and special bearing elements are incorporated above the windscreen and the rear window

The anti-roll aspect of the safety cell is further reinforced by doors with window frames and unusually resistant roof pillars.

All of these technical achievements have their price. But the price is not the price of the car it is the price of your safety.

The joy of motoring. The driver of the compact BMW two-door model will not only take his pleasure in the

precise mechanics of the design, the careful finish and the efficiency of the most up to-date interrelated individua components. He will also appreciate the independent superiority that stems from th best possible combination of man and machine, which results in the total mastery of the car's lively mobility on the road



The nigh-quality standard of finish ... unless attention to date | and a first class service natwork are your guarantee of the compact BMW's worth. Superiority atways matures but nover ages.



This, too, is one of the pleasures of driving Expertly trained specialists in BMW servicing departments around the entire world are a guarantee that BMW cars are treated and serviced with the same expense and professional care with which they were designed and huilt



